



## **IMPERIAL CAPITAL ACQUIRES AIM HEALTH GROUP INC.**

**Toronto, October 18, 2011** – Imperial Capital Group of Toronto is pleased to announce the acquisition of AIM Health Group Inc. (formerly TSXV: AHG). This acquisition marks the third platform investment by Imperial Capital as sponsor of Imperial Capital Acquisition Fund IV.

AIM is a Canadian healthcare company that provides services within the outpatient continuum of care. The Company is well recognized for its leadership in pain management, infusion services, workplace health, and corporate disability management. Among its many initiatives, AIM operates Canada's largest community based infusion network; has a significant community presence with a national network of owned and partner medical clinics which provide family, infusion, alternative, and pain management services; and, through a nation-wide network of consultants, provides workplace health and corporate services to two of Canada's largest banks and several large government agencies. Justin MacCormack, Principal at Imperial Capital and Healthcare practice leader said, "We are very pleased to be working with management during the next chapter of the Company's evolution and bringing Imperial Capital's experience in the Canadian and U.S. healthcare sector to assist in accelerating the Company's growth plan." Dr. Lu Barbuto, President and CEO of AIM, added that "we are delighted with the next phase of growth and expansion and look forward to the partnership with the Imperial team."

Jeff Rosenthal, Managing Partner of Imperial Capital commented that "AIM is one of Canada's leading healthcare companies and represents a tremendous platform which we will use for strategic acquisitions and organic expansion." AIM is the second healthcare investment for Imperial Capital following the acquisition of Schulman Associates Institutional Review Board, Inc. in 2008. Justin MacCormack added that, "healthcare has long been an area of focus for Imperial Capital due to its appealing underlying fundamentals. Canada is an attractive market for investment in healthcare and we believe that AIM is well positioned to benefit from several favourable trends including an aging population, de-listing of government funded services, increasing willingness of the Canadian consumer to pay for healthcare services, as well as the importance of healthcare as a key topic among Canadian voters."

The take-private transaction was structured via a plan of arrangement which was approved by shareholders. Debt financing for the transaction was provided by CIBC.

Founded in 1989, Imperial Capital is a Toronto-based private equity firm with a strong track record of acquiring and building entrepreneurial and family-owned businesses in the Canadian and American middle markets. Imperial Capital works with high-calibre management teams and industry-experienced CEO Partners to accelerate growth and enhance the operating performance of its portfolio companies. Imperial Capital's current investments include Lise Watier Cosmétiques Inc. (cosmetics, skincare, and fragrances), Schulman Associates Institutional Review Board, Inc. (pharmaceutical services), Petra Pet, Inc. (owner of Beefeaters®, Petra Vet®, and Nutri-Vet®; pet treats, consumables, and nutraceuticals) and, recently acquired, AIM. Imperial Capital is currently investing its fourth fund.

For further information on Imperial Capital, please go to [www.imperialcap.com](http://www.imperialcap.com).

Further information on AIM Health Group Inc., please go to [www.aimhealthgroup.com](http://www.aimhealthgroup.com).

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